



PERSONAL V/TO SCORECARD

Name: Tommy Arnold

TRACTION

6 Month Goals	90 Day Rocks	ISSUES AND IDEAS LIST
<p>Future Date:</p> <p>6/31/26</p> <p>Goals for the next 6 months:</p> <ol style="list-style-type: none"> <u>Acceptance rate of 98%</u> <u>Fully Staffed Inventory Team of 5</u> <u>Grow Business Acumen</u> <u>Guardian of the Brand</u> <u>Develop an additional Inventory Coord.</u> <u></u> <u></u> 	<p>Future Date:</p> <p>3/31/26</p> <p>Rocks for the Quarter:</p> <ol style="list-style-type: none"> <u>Relabel/Organize all shelving</u> <u>Grow truck team by one person</u> <u>Be proficient on primary</u> <u>Supporting Sean in his transition</u> <u>Identify who is going to be that Coord.</u> <u></u> <u></u> 	<p>Ideas, problems, concerns, obstacles, and barriers</p> <p>Finding the right person for the Coord. role</p> <ol style="list-style-type: none"> <u>Holding the truck team accountable to our expectation</u> <u>Intentionally getting reps on primary</u> <u>Building up more breaders</u> <u>Build relationship with Sean</u> <u></u> <u></u> <u></u> <u></u> <u></u> <u></u>