

**CFA Zephyrhills
Level 10 Scorecard
2/10/2026**

	Goal	CM Actual
Sales		
Profit	13%	LM: 12.92%
Labor	<18.5%	CM: 17.8%

	OSAT	Taste	SOS	ACE	Cleanliness	Order Accuracy
Top 20%	84%	84%	79%	85%	82%	97%
Rest 90 day	88%	86%	84%	89%	83%	97%
January	88%	85%	85%	89%	84%	97%

Factor	Yearly Goal	Owner	Current Pace	On Track
CE	1. Guardian of the Brand	M	Mock SAFE's Weekly	
CE	2. Top 20% for all CEM scores	LT	See 90-day Rolling Above	X
L	3. 28 Shift Leaders	M&B	2 FOH and 1 BOH	
T	4. 100 Team Members	LT	Ongoing Training System	
T	5. 75% Participation on TMES	LT	Waiting for TMES	
T	6. 60% Overall Engagement on TMES	LT	Waiting for TMES	
T	7. 4 All-Team Gatherings	DT	1 Complete	

Factor	Quarterly Goal	Owner	Current Pace	On Track
CE	Develop a Food Safety Coordinator	M	Feb 20 th Promotion	
CE	Develop a Experience and DT Coordinator	B	Q1 Roadmap	
L	Promote 1 BOH and 1 FOH Shift Leader	M&B	Q1 Roadmap	
T	85% of Team are A Players	LT	Ongoing Training System	
T	T-Shirt Incentive for Reaching Goal	S	Waiting on TMES	
T	85% Shift Leader Engagement	LT	Waiting on TMES	
T	75% Participation on Gatherings	LT	30% Participation	